

“The shift to an MSP model has really come about due to solutions like NetConnect...”

- Mark Di Christo, Chief Amazer



AMAZE HOSTING

Amaze has seen an increasing need from their customer base to enable remote working arrangements for staff to access their business critical applications & files. Amaze has the hosting capabilities, be it in the cloud or on-premise, but **needed a remote desktop solution** which they could enable for customers within the “Amaze infrastructure”. Amaze saw the opportunity to **begin their shift from purely a hosting provider to a fully managed service provider**. Wentworth Williams & Associates - a corporate accounting firm - needed a mobility solution, so Amaze turned to NetConnect...

A MOBILITY PROBLEM

- Amaze needed a cost-effective mobility solution to help convince customers the shift from on-premise to the cloud is beneficial.
- To make the jump from hosting provider to MSP, Amaze needed a remote desktop solution in addition to the underlying servers & networks they sold. This would allow their customers complete freedom to focus on their business, not their technology & infrastructure.
- Wentworth Williams needed staff to be able to work from outside the office & have access to all of their business critical applications & files from mobile devices.
- Imperative to Wentworth Williams' was the ability for staff to access the same application versions & work using a secure environment with data protection.

THE NETCONNECT SOLUTION



CUSTOMER BENEFITS



TOTAL MOBILITY

Wentworth Williams' staff can access their applications (e.g. MYOB & Quicken RPS) & office environment from home, on the road or at customer premises.



SECURITY & CONTROL

Wentworth Williams' have not compromised their security to embrace mobility - NetConnect has actually increased their security & access control with multi-layered security functionality.

YOUR BENEFITS



HUMBLE HOST TO MSP

Amaze has transitioned to an MSP model by adopting the NetConnect solution, enabling them to offer customers a fully managed service on top of the underlying servers & networks sold.



COST-EFFECTIVE SOLUTION

Moving to the cloud is not always cost-effective, however, moving to a cloud remote desktop environment is. Deploying NetConnect in the “Amaze Cloud” provides Amaze with a stepping-stone to the cloud for its customers.